

DUTCHMAN
TREE FARMS

Fall 2026 | Spring 2027

LANDSCAPE CATALOG

OUR FARM

Dutchman Tree Farms is a tree farm located in beautiful Northern Michigan, family-owned and operated by Joel and Gale Hoekwater and Chris and Sarah Maciborski. Joel and Sarah's "Grandpa John" planted the first tree on the farm in 1960. Sarah's father, Steve Vanderweide, the "Dutchman", began selling the Scotch Pine planted by his father, at the Atlanta Farmers Market in 1972. Over the past 50 years, Dutchman Tree Farms has evolved to meet the demands of a changing market. Driven by an old-fashioned work ethic, our knowledgeable workforce is dedicated to all aspects of growing trees and ensuring quality products and services. This growing farm and family are in the 5th generation.

CONTACT

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DUTCHMAN TREE FARMS

9689 West Walker Road Manton, MI 49663
P 231.839.7901
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LANDSCAPE PRODUCTS

All tree prices are FOB Manton, Michigan. Freight estimates are available upon request. Freight quotes and rates are subject to Fuel Surcharge, if necessary. Orders may also be picked up at our farm. Dutchman will do everything to ensure your shipment is sent according to your specifications. Inclement weather may delay some shipments.

TERMS AND CONDITIONS

1. A TAX ID# or Nursery License is required to order.
2. Fall orders must be received by September 1st. Spring orders must be received by March 1st.
3. Net 30 days to customers with established credit history.
4. New accounts must pre-pay in full until credit is established.
5. A finance charge of 1.5% (annual rate of 18%) will be charged on all delinquent accounts over 30 days.
6. To ensure orders, a 25% deposit is required by September 1st for Fall orders, March 1st for Spring orders.
7. A service fee of 3% will be added to all credit card payments.
8. All orders are subject to prior sale, crop injury, availability or loss beyond our control.

ORDER MINIMUMS

- $500 minimum for customer pick up
- $2000 minimum for delivery
- 5 tree minimum per species for Balled and Burlap trees under 10ft
- 4 pallet minimum with 1 species per pallet for Fiber Potted trees

Balled & Burlap

All B&B landscape trees are dug to order in beautiful Northern Michigan. We dig fresh to ship fresh. Order minimum of 5 trees per variety and size.

Type	Product Description	Ball Size	Pricing (US $)
BALLED AND BURLAP	CONCOLOR FIR 5-6′	32″	$116.50
	CONCOLOR FIR 6-7′	32″	$142.00
	CONCOLOR FIR 7-8′	32″	$175.50
	CONCOLOR FIR 8-9′ *	36″	$224.50
	CONCOLOR FIR 9-10′ *	40″	$268.00
	CONCOLOR FIR 10-11′ *	40″	$317.50
	NORWAY SPRUCE 5-6′	28″	$105.50
	NORWAY SPRUCE 6-7′	28″	$131.00
	NORWAY SPRUCE 7-8′	32″	$157.50
	NORWAY SPRUCE 8-9′ *	36″	$182.50
	NORWAY SPRUCE 9-10′ *	40″	$214.00
	NORWAY SPRUCE 10-11′ *	40″	$277.00
	NORWAY SPRUCE 11-12′ *	44″	$325.00
	NORWAY SPRUCE 12-13′ *	50″	$381.50
	NORWAY SPRUCE 13-14′ *	55″	$471.00
	WHITE PINE 5-6′	28″	$98.50
	WHITE PINE 6-7′	28″	$108.50
	WHITE PINE 7-8′	32″	$123.00
	WHITE PINE 8-9′ *	36″	$147.00
	WHITE PINE 9-10′ *	40″	$183.50
	WHITE PINE 10-11′ *	40″	$243.50
	WHITE PINE 11-12′ *	44″	$280.00

DIG FRESH SHIP FRESH

ALL BALLED AND BURLAP TREES ARE DUG TO ORDER

Type	Product Description	Ball Size	Pricing (US $)
BALLED AND BURLAP	BLACK HILLS SPRUCE, COLORADO SPRUCE, SERBIAN SPRUCE 5-6′	28″	$105.50
	BLACK HILLS SPRUCE, COLORADO SPRUCE, SERBIAN SPRUCE 6-7′	28″	$131.00
	BLACK HILLS SPRUCE, COLORADO SPRUCE, SERBIAN SPRUCE 7-8′	32″	$157.50
	BLACK HILLS SPRUCE, COLORADO SPRUCE, SERBIAN SPRUCE 8-9′ *	36″	$201.00
	BLACK HILLS SPRUCE, COLORADO SPRUCE, SERBIAN SPRUCE 9-10′ *	40″	$234.50
	BLACK HILLS SPRUCE, COLORADO SPRUCE, SERBIAN SPRUCE 10-11′ *	40″	$268.00
	BLACK HILLS SPRUCE, COLORADO SPRUCE, SERBIAN SPRUCE 11-12′ *	44″	$308.50

*ALL TREES OVER 8 FEET ARE SUBJECT TO AVAILABILITY.

APPROXIMATE WEIGHT AND QUANTITY PER TRUCKLOAD

3′-5′ Fiber Potted	5′-6′	6′-7′	7′-8′	8′-9′	9′-10′	10′-11′	11′-12′	12′-13′	13′-14′
85 lb	250 lb	250 lb	400 lb	800 lb	1,000 lb	1,400 lb	1,600 lb	2,000 lb	2,000 lb
312	90	80	60	40	30	22	22	16	12

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CONTAINER GROWN

Grown in containers at Dutchman Tree Farms to achieve intact root systems and optimal transplant survival. Please contact us or visit our website for updated availability.

Type	Product Description	Quality	Pricing (US $)
CONTAINER GROWN	BLACK HILLS SPRUCE, COLORADO SPRUCE, NORWAY SPRUCE, SERBIAN SPRUCE, WHITE PINE #7	Premium	$36.50
	BLACK HILLS SPRUCE, COLORADO SPRUCE, NORWAY SPRUCE, SERBIAN SPRUCE, WHITE PINE PRK GR #7	Mid Grade	$28.00
	BLACK HILLS SPRUCE, COLORADO SPRUCE, NORWAY SPRUCE, SERBIAN SPRUCE, WHITE PINE SELECT #20	Economy Grade	$43.50
	WHITE SPRUCE 'MONTROSE CHARM" #7	Premium	$40.50
	WHITE SPRUCE 'MONTROSE CHARM" PRK GR #7	Mid Grade	$34.50
	WHITE SPRUCE 'MONTROSE CHARM" SELECT #7	Economy Grade	$22.00

Premium: Graded for fullness, size, and shape. Great for landscaping and standalone specimens.

Park Grade: Cost effective tree, may have a gap or two in branches. Great for windbreaks and privacy.

Select: Healthy tree, lacking full shape, capable of growing into a beautiful tree. Great for replanting, reforestation, and wildlife habitats.

FIBER POTTED

These field-dug trees ship in a fiber pot. The biodegradable pots are planted directly in the ground. Trees include 3-5 foot Black Hills Spruce, Colorado Spruce, Norway Spruce, and White Pine. **Hardy Zone 2–8**

Type	Product Description	Pack Size	Pricing (US $)
FIBER POTTED	COLORADO SPRUCE 3-5′	12/ PALLET	$39.50
	BLACK HILL SPRUCE 3-5′	12/ PALLET	$39.50
	NORWAY SPRUCE 3-5′	12/ PALLET	$39.50
	WHITE PINE 3-5′	12/ PALLET	$39.50

GUARANTEE

We guarantee that upon leaving Dutchman Tree Farms our trees are healthy, handled with great care, and are dug with a size ball that meets industry specifications. Trees are a perishable product and should be untied, planted, and watered immediately upon receiving. It is your responsibility for the planting and care of landscaping trees once you receive them.

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