



DUTCHMAN
TREE FARMS



HOLIDAY
2019

Christmas Catalog



About OUR TREE FARM

Dutchman Tree Farms is a family-owned and operated tree farm located in beautiful Northwest Michigan. The "Dutchman" began selling one item, Scotch Pine, at the Atlanta Farmers Market in 1972. Over the past 40 years, Dutchman Tree Farms has evolved to meet the demands of a changing market. Dutchman Tree Farms offers a variety of products to meet your needs. Our knowledgeable workforce is dedicated to all aspects of growing trees and ensuring quality products and services.

MICHIGAN GROWN QUALITY

CHRISTMAS TREES / GREENS & WREATHS
SEEDLINGS / ASSORTED ACCESSORIES



Contact OUR TEAM

Justin Bartlett

Sales Manager

justin@dutchmantreefarms.com

Wendy Barnes

Sales Assistant

wbarnes@dutchmantreefarms.com

Andrew Powell

Logistics | Sales Specialist

andrew@dutchmantreefarms.com

9689 West Walker Road
Manton, MI 49663

p 231.839.7901
f 231.577.1850

dutchmantreefarms.com
sales@dutchmantreefarms.com





Fresh Fresh Cut BALSAM FIR

The Balsam Fir Christmas Tree has dark green and fragrant foliage. Soft needles and a straight stem make this tree highly desirable. Its strong branches can hold even your heaviest ornaments.



Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
FRESH CUT	BF56	BALSAM FIR #1 & PREMIUM 5-6'	5-6'	LOOSE/PALLET	1/35	\$21.00	
FRESH CUT	BF67	BALSAM FIR #1 & PREMIUM 6-7'	6-7'	LOOSE/PALLET	1/35	\$25.00	
FRESH CUT	BF78	BALSAM FIR #1 & PREMIUM 7-8'	7-8'	LOOSE/PALLET	1/30	\$29.00	
FRESH CUT	BF89	BALSAM FIR #1 & PREMIUM 8-9'	8-9'	LOOSE	1	\$39.00	
FRESH CUT	BF910	BALSAM FIR #1 & PREMIUM 9-10'	9-10'	LOOSE	1	\$48.00	
FRESH CUT	BFC68	BALSAM FIR #1 6-8'	6-8'	LOOSE/PALLET	1/35	\$23.00	



Fresh Fresh Cut BLACK HILLS SPRUCE

This Black Hills Spruce Christmas Tree is known for its darker green color and many layers with short, stiff, blue-green needles. It is darker than a white spruce and more dense.



Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
FRESH CUT	BH56	BLACK HILLS SPRUCE #1 & PREMIUM 5-6'	5-6'	LOOSE/PALLET	1/32	\$18.50	
FRESH CUT	BH67	BLACK HILLS SPRUCE #1 & PREMIUM 6-7'	6-7'	LOOSE/PALLET	1/28	\$23.75	
FRESH CUT	BH78	BLACK HILLS SPRUCE #1 & PREMIUM 7-8'	7-8'	LOOSE/PALLET	1/25	\$27.75	
FRESH CUT	BH89	BLACK HILLS SPRUCE #1 & PREMIUM 8-9'	8-9'	LOOSE	1	\$37.00	
FRESH CUT	BH910	BLACK HILLS SPRUCE #1 & PREMIUM 9-10'	9-10'	LOOSE	1	\$43.25	
FRESH CUT	BHC68	BLACK HILLS SPRUCE #1 6-8'	6-8'	LOOSE/PALLET	1/28	\$19.50	
FRESH CUT	BHT35	BLACK HILLS SPRUCE TABLE TOP W/ STAND 3-4'	3-4'	TT PALLET	30	\$17.50	
FRESH CUT	BHW34	BLACK HILLS SPRUCE TABLE TOP "SNO-TIP" W/ STAND 3-4'	3-4'	TT PALLET	30	\$17.50	
FRESH CUT	BHW68	BLACK HILLS SPRUCE #1 "SNO-TIP" 6-8'	6-8'	LOOSE/PALLET	1/28	\$27.75	

Fresh Fresh Cut BLUE SPRUCE

This Blue Spruce Christmas Tree is popular because of its attractive bluish foliage. It's also easy to decorate with its pyramidal shape and stiff branching.



Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
FRESH CUT	BSC68	BLUE SPRUCE #1 6-8'	6-8'	LOOSE/PALLET	1/25	\$20.75	
FRESH CUT	BSC81	BLUE SPRUCE #1 8-10'	8-10'	LOOSE	1	\$31.25	
FRESH CUT	BSC10	BLUE SPRUCE #1 10-12'	10-12'	LOOSE	1	\$64.50	

Fresh Fresh Cut CONCOLOR FIR

This Concolor Fir Christmas Tree is an elegant tree that presents itself in an upright, sweeping manner with its silverish-green foliage. It has medium length needles and excellent needle retention.



Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
FRESH CUT	CCC68	CONCOLOR FIR #1 6-8'	6-8'	LOOSE/PALLET	1/25	\$22.75	
FRESH CUT	CCC81	CONCOLOR FIR #1 8-10'	8-10'	LOOSE	1	\$37.00	
FRESH CUT	CCC10	CONCOLOR FIR #1 10-12'	10-12'	LOOSE	1	\$63.75	

Tradition



Fresh Fresh Cut DOUGLAS FIR

The pleasing fragrance and ability to withstand cold temperatures make Douglas Fir Christmas Trees desirable. It's easy to decorate because of its moderately strong branches and requires little maintenance due to its excellent needle retention.

Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
 FRESH CUT	DF56	DOUGLAS FIR #1 & PREMIUM 5-6'	5-6'	LOOSE/PALLET	1/35	\$18.50	
 FRESH CUT	DF67	DOUGLAS FIR #1 & PREMIUM 6-7'	6-7'	LOOSE/PALLET	1/35	\$23.75	
 FRESH CUT	DF78	DOUGLAS FIR #1 & PREMIUM 7-8'	7-8'	LOOSE/PALLET	1/30	\$27.75	
 FRESH CUT	DF89	DOUGLAS FIR #1 & PREMIUM 8-9'	8-9'	LOOSE	1	\$37.00	
 FRESH CUT	DF910	DOUGLAS FIR #1 & PREMIUM 9-10'	9-10'	LOOSE	1	\$43.25	
 FRESH CUT	DF10	DOUGLAS FIR #1 & PREMIUM 10'	10'	LOOSE	1	\$56.75	
 FRESH CUT	DF11	DOUGLAS FIR #1 & PREMIUM 11'	11'	LOOSE	1	\$74.25	
 FRESH CUT	DFC68	DOUGLAS FIR #1 6-8'	6-8'	LOOSE/PALLET	1/35	\$20.75	

Family

Dutchman Tree Farms A FAMILY TRADITION

An old-fashioned work ethic has helped Dutchman build a legacy of quality that will last generations. Only the highest quality products make the cut, and we are proud to offer a variety of premium trees.



Fresh Fresh Cut FRASER FIR

The Fraser Fir Christmas Tree's dark green needles, frosty underlying glow, and pleasing fragrance make this a popular Christmas tree. It has upright branching, straight branches and excellent needle retention for little maintenance.



Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
FRESH CUT	FFS56	FRASER FIR SNOWFRESH 5-6'	5-6'	LOOSE/PALLET	1/30	\$24.00	
FRESH CUT	FFS67	FRASER FIR SNOWFRESH 6-7'	6-7'	LOOSE/PALLET	1/28	\$32.00	
FRESH CUT	FFS78	FRASER FIR SNOWFRESH 7-8'	7-8'	LOOSE/PALLET	1/25	\$38.00	
FRESH CUT	FFS89	FRASER FIR SNOWFRESH 8-9'	8-9'	LOOSE	1	\$49.00	
FRESH CUT	FF35	FRASER FIR #1 & PREMIUM 3-5'	3-5'	LOOSE	1	\$16.25	
FRESH CUT	FF56	FRASER FIR #1 & PREMIUM 5-6'	5-6'	LOOSE/PALLET	1/35	\$21.00	
FRESH CUT	FF67	FRASER FIR #1 & PREMIUM 6-7'	6-7'	LOOSE/PALLET	1/30	\$26.00	
FRESH CUT	FF78	FRASER FIR #1 & PREMIUM 7-8'	7-8'	LOOSE/PALLET	1/27	\$32.00	
FRESH CUT	FF89	FRASER FIR #1 & PREMIUM 8-9'	8-9'	LOOSE	1	\$43.00	
FRESH CUT	FF910	FRASER FIR #1 & PREMIUM 9-10'	9-10'	LOOSE	1	\$65.00	
FRESH CUT	FF10	FRASER FIR #1 & PREMIUM 10'	10'	LOOSE	1	\$89.00	
FRESH CUT	FF11	FRASER FIR #1 & PREMIUM 11'	11'	LOOSE	1	\$120.00	
FRESH CUT	FFC68	FRASER FIR #1 6-8'	6-8'	LOOSE/PALLET	1/30	\$24.00	
FRESH CUT	FFC81	FRASER FIR #1 8-10'	8-10'	LOOSE	1	\$37.00	
FRESH CUT	FFT34	FRASER FIR 3-4' W/ STAND-PALLET	3-4'	TT PALLET	30	\$18.00	

Fresh Fresh Cut GRAND FIR

The Michigan Grand Fir Christmas Tree's glossy, dark green, thick foliage, combined with its inviting fragrance help evoke the Christmas spirit. The Grand Fir's needles are long and fairly spread out.



Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
FRESH CUT	GFM68	GRAND FIR #1 6-8'	6-8'	LOOSE/PALLET	1/25	\$24.00	
FRESH CUT	GFM81	GRAND FIR #1 8-10'	8-10'	LOOSE	1	\$36.00	



Fresh Fresh Cut SCOTCH PINE

This Scotch Pine Christmas Tree (a traditional favorite) is known for its strong branches and excellent needle retention. It holds up well on retail lots in warm climates and has medium length needles.



Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
FRESH CUT	SP35	SCOTCH PINE #1 & PREMIUM 3-5'	3-5'	LOOSE	1	\$10.25	
FRESH CUT	SP56	SCOTCH PINE #1 & PREMIUM 5-6'	5-6'	LOOSE/PALLET	1/32	\$15.50	
FRESH CUT	SP67	SCOTCH PINE #1 & PREMIUM 6-7'	6-7'	LOOSE/PALLET	1/28	\$19.00	
FRESH CUT	SP78	SCOTCH PINE #1 & PREMIUM 7-8'	7-8'	LOOSE/PALLET	1/28	\$23.25	
FRESH CUT	SP89	SCOTCH PINE #1 & PREMIUM 8-9'	8-9'	LOOSE	1	\$28.75	
FRESH CUT	SPC68	SCOTCH PINE #1 6-8'	6-8'	LOOSE/PALLET	1/30	\$17.50	
FRESH CUT	SPF58	SCOTCH PINE SELECT 5-8'	5-8'	LOOSE/PALLET	1/30	\$14.00	
FRESH CUT	SPT34	SCOTCH PINE TABLE TOP W/ STAND 3-4'	3-4'	TT PALLET	30	\$13.25	



Fresh Fresh Cut WHITE PINE

The White Pine Christmas Tree has beautiful soft, long needles and excellent needle retention to create a warm and inviting feel. The White Pine Christmas Tree is known for its elegant, symmetrical shape and holds up well during shipping and handling.
















Type	Product #	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
FRESH CUT	WPC68	WHITE PINE #1 6-8'	6-8'	LOOSE/PALLET	1/35	\$19.50	
FRESH CUT	WPC81	WHITE PINE #1 8-10'	8-10'	LOOSE	1	\$26.75	

Fresh Fresh Cut BIG TREE ASSORTED

Available in Fraser Fir, Douglas Fir, Concolor Fir, and Blue Spruce.



Type	Product Description	Size	Pack	Pack Size	Pricing (US \$)	Qty
 FRESH CUT	FRASER FIR, DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	12'	LOOSE	1	\$130.00	
 FRESH CUT	FRASER FIR, DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	13'	LOOSE	1	\$160.00	
 FRESH CUT	FRASER FIR, DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	14'	LOOSE	1	\$190.00	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	15'	LOOSE	1	\$220.00	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	16'	LOOSE	1	\$250.00	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	17'	LOOSE	1	\$300.00	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	18'	LOOSE	1	\$380.00	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	19'	LOOSE	1	\$450.00	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	20-24'	LOOSE	1	\$30/FT	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	25-29'	LOOSE	1	\$55/FT	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	30-34'	LOOSE	1	\$75/FT	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	35-39'	LOOSE	1	\$90/FT	
 FRESH CUT	DOUGLAS FIR, CONCOLOR FIR, BLUE SPRUCE	40-50'	LOOSE	1	\$120/FT	

Quality

Dutchman is proud to offer the highest grade of US standard trees. We are one of the only farms in Michigan to offer Snowfresh trees, which exceed US standards.





Holiday Holiday Decor NATURAL BOUGHS

Dutchman Tree Farms hand selects all evergreen material for our Christmas greens and wreaths. We also now offer our customers various decorated Christmas greens and wreaths in racks ready to display the moment they arrive.

Type	Product #	Product Description	Pack	Pack Size	Pricing (US \$)	Qty
HOLIDAY DECOR	FFB40	FRASER FIR BOUGH 40#	BUNDLE	1	\$20.25	
HOLIDAY DECOR	DFB40	DOUGLAS FIR BOUGH 40#	BUNDLE	1	\$20.25	
HOLIDAY DECOR	CCB40	CONCOLOR FIR BOUGH 40#	BUNDLE	1	\$20.25	
HOLIDAY DECOR	WPB40	WHITE PINE BOUGH 40#	BUNDLE	1	\$18.00	



Holiday Holiday Decor ROPING & GARLAND

Our White Pine and Douglas Fir roping are a perfect addition to your festive decorating. Decorate more than just your tree with garland—these are meant to be shown off!

Type	Product #	Product Description	Pack	Pack Size	Pricing (US \$)	Qty
HOLIDAY DECOR	WPR30	WHITE PINE ROPING 30'	BUNDLE	1	\$13.00	
HOLIDAY DECOR	WPR75	WHITE PINE ROPING 75'	BUNDLE	1	\$24.35	
HOLIDAY DECOR	DFR30	DOUGLAS FIR ROPING 30'	BUNDLE	1	\$18.95	
HOLIDAY DECOR	DFR50	DOUGLAS FIR ROPING 50'	BUNDLE	1	\$37.35	
HOLIDAY DECOR	MXR30	MIXED ROPING 30'	BUNDLE	1	\$21.65	
HOLIDAY DECOR	CDR20	CEDAR GARLAND 20'	BUNDLE	1	\$14.55	



Holiday Holiday Decor KISSING BALLS

A festive alternative to mistletoe — kissing balls are a combination of some of our most fragrant and beautiful selections.



Type	Product #	Product Description	Pack	Pack Size	Pricing (US \$)	Qty
HOLIDAY DECOR	UDKB	KISSING BALL UNDECORATED	KB BOX	3	\$16.50	
HOLIDAY DECOR	KBDEC	KISSING BALL DECORATED	KB BOX	3	\$22.00	

Holiday Holiday Decor SWAG

Mixed wreath greens with decorations are perfect for the holiday season.



Type	Product #	Product Description	Pack	Pack Size	Pricing (US \$)	Qty
HOLIDAY DECOR	SFMBC	FRASER FIR MIXED SWAG W/ CONE & BOW	S BOX	14	\$5.95	

Living Living ASSORTED

Available in Colorado Spruce or Black Hills Spruce.



Type	Product #	Product Description	Pack	Pack Size	Pricing (US \$)	Qty
LIVING	CBHL2	BLACK HILLS SPRUCE LIVING #2	RACK	30	\$13.50	
LIVING	SBS20B	2-0 COLORADO SPRUCE SEEDLING BURLAP	COUNTER BOX	50	\$1.95	



Holiday Holiday Wreaths UNDECORATED

Long used as a Christmas decoration, undecorated wreaths are fragrant and natural. These Fraser Fir wreaths add to the joy of the season!

Type	Product #	Product Description	Pack	Pack Size	Pricing (US \$)	Qty
WREATH	WFCL10	FRASER FIR WREATH 10/20	BUNDLE	6	\$6.00	
WREATH	WFCL12	FRASER FIR WREATH 12/22	BUNDLE	6	\$6.25	
WREATH	WFCL14	FRASER FIR WREATH 14/26	BUNDLE	6	\$8.00	
WREATH	WFCL16	FRASER FIR WREATH 16/28	BUNDLE	6	\$9.00	
WREATH	WFCL20	FRASER FIR WREATH 20/32	BUNDLE	4	\$12.25	
WREATH	WFCL24	FRASER FIR WREATH 24/36	BUNDLE	4	\$18.25	
WREATH	WFCL30	FRASER FIR WREATH 30/42	BUNDLE	3	\$31.75	
WREATH	WFCL36	FRASER FIR WREATH 36/48	BUNDLE	3	\$42.75	
WREATH	WFCL48	FRASER FIR WREATH 48/60	BUNDLE	2	\$57.75	
WREATH	WFCL60	FRASER FIR WREATH 60/72	LOOSE	1	\$134.75	
WREATH	WFCL72	FRASER FIR WREATH 72/84	LOOSE	1	\$171.75	
WREATH	WFMCL12	FRASER FIR MIXED WREATH 12/22	BUNDLE	6	\$7.50	
WREATH	WFSC12	FRASER FIR WREATH "SNO-TIP" 12/22	BUNDLE	6	\$8.75	
WREATH	WFSC14	FRASER FIR WREATH "SNO-TIP" 14/26	BUNDLE	6	\$11.25	
WREATH	WBCL12	BALSAM FIR WREATH 12/22	BUNDLE	6	\$5.95	



Holiday

Holiday Wreaths DECORATED

We also offer pre-decorated Fraser Fir wreaths. Pine cones, berries and ribbons add a festive pop of color to the beautiful evergreen accessory.



Type	Product #	Product Description	Pack/Pack Size	Pricing (US \$)	Qty
WREATH (DECORATED)	WFBCL10	FRASER FIR WREATH W/ BOW 10/20	BOX (10), HALF SALES RACK (32)	\$8.75	
WREATH (DECORATED)	WFBCL12	FRASER FIR WREATH W/ BOW 12/22	BOX (10), HALF SALES RACK (32)	\$10.00	
WREATH (DECORATED)	WFBCL10	FRASER FIR WREATH W/ BOW & CONES 10/20	BOX (8), HALF SALES RACK (32)	\$11.25	
WREATH (DECORATED)	WFDCL12	FRASER FIR WREATH DECORATED 12/22	BOX (8), HALF SALES RACK (28)	\$14.00	
WREATH (DECORATED)	WFDKCL12	FRASER FIR WREATH SPARKLE 12/22	BOX (8), HALF SALES RACK (28)	\$17.25	
WREATH (DECORATED)	WFDCL12	FRASER FIR WREATH BURLAP 12/22	BOX (8), HALF SALES RACK (28)	\$17.75	
WREATH (DECORATED)	WFDCL12	FRASER FIR WREATH "SNO-TIP" 12/22	BOX (8), HALF SALES RACK (28)	\$17.25	
WREATH (DECORATED)	WFWCL12	FRASER FIR WREATH WESTERN 12/22	BOX (10), HALF SALES RACK (32)	\$15.75	





Holiday Accessories ASSORTED

We also offer assorted accessories to help complement and take care of your greenery.

Type	Product #	Product Description	Pack	Pack Size	Pricing (US \$)	Qty
ACCESSORIES	LIFE	TREE LIFE 100/BX	LOOSE	1	\$65.00	
ACCESSORIES	TAGS	TREE PRICE TAGS (500/BOX)	LOOSE	1	\$80.00	
ACCESSORIES	BAGS	TREE REMOVAL BAGS (BOX OF 50)	LOOSE	1	\$70.00	
ACCESSORIES	VEX20	VEXAR NETTING BUNDLE 20	LOOSE	1	\$135.00	
ACCESSORIES	VEX23	VEXAR NETTING BUNDLE 23	LOOSE	1	\$150.00	
ACCESSORIES	BALER	HAND BALER 23"	LOOSE	1	\$295.00	



Shipping and Terms

CHRISTMAS PRODUCTS SHIPPING

All tree prices are FOB Manton, Michigan. Dutchman can arrange shipping. Freight rates are available upon request. Freight quotes and rates are subject to Fuel Surcharge, if necessary. Orders may also be picked up at our farm. Dutchman will do everything to ensure your shipment is sent according to your specifications. Inclement weather may delay some shipments.

TERMS AND CONDITIONS

1. Minimum order 200 trees or 25% of truckload on wreath/greens orders. Orders fewer than 400 trees (except for large Christmas Trees): add \$0.50 per tree for handling.
2. All prices quoted are FOB Manton, Michigan (customer pays shipping charges).
3. Dutchman Tree Farms can arrange transportation.
4. **Order deadline and 25% deposit required by June 1st to ensure order.**
5. Balance pre-payment unless approved for credit. Credit terms Net 30.
6. Prices subject to change. Only confirmed orders will stand at printed prices.
7. ORDERS AFTER JUNE 1st: ADD \$0.50 PER TREE.
8. No order cancellations after August 1st. Any changes after August 1st will result in a \$50 processing fee.
9. All trees will be mechanically shaken to remove any dead needles or debris, then baled in netting.
10. A monthly finance charge of 1.5% (18% annual rate) will be charged on all delinquent accounts over 30 days past due.
11. Customers purchasing trees over 30 feet will be provided with a photograph for final approval. Dutchman reserves the right to a 3 to 5-foot variance in height difference from the pre-harvest quote. Customer will be charged for the actual height of tree according to an after-harvest measurement. Call for size availability.

Specials

5% OFF PREPAID SPECIAL


Customers will receive 5% off Christmas tree orders placed and prepaid in full by August 1st.*


* These orders cannot be processed by credit card

2% OFF LARGE ORDER DISCOUNT

Customers will receive 2% off orders with a quantity larger than 500 trees.

 = Premium

 = No. 1

 = Select

 = Snowfresh



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9689 West Walker Road
Manton, MI 49663

P 231.839.7901
F 231.577.1850

dutchmantreefarms.com | sales@dutchmantreefarms.com



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